

Clement Aghayere

Investment Banker



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CONTACT INFORMATION

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Date of birth: 1972-01-01

Nationality: British

Social media or personal website: www.africabridgecapitalmanagement.com



OBJECTIVE

CLEMENT AGHAYERE EXPERIENCE: Emerging and Frontier Markets Expert (Africa coverage) | Debt product sales specialists | oil and gas financing | Investment banking | Private Equity| M&A Clement Aghayere is an African markets expert with a principal focus on Debt capital Markets product specialist China and Asia pacific region including Japan , he has upstream oil and gas financing experience . He worked with Cosa Trading & Oil Supply in Amsterdam as a crude oil and oil derivatives trader, managing a \$500 million portfolio of crude oil supply contracts. He was Head of Oil & Gas Africa Desk at Nova Capital Partners in New York. He was Managing Partner at CapJ, a boutique advisory firm focused on private equity transactions in Sub-Saharan Africa, later acquired by Brigg Capital , Mayfair London for an undisclosed sum. Closed Transaction 2018 | Clement Aghayere while Senior Vice President for Africa at Brigg Capital recently closed in Sept 2017 the 1st tranche of a \$1billion capital raising mandate | \$80 million - Bi - lateral loan transaction for and on behalf of the African export import Bank Cairo with principals Bank of China Johannesburg South Africa in syndication with Bank China Seoul Credit facility has since increased to \$300million . Closed Transaction Jan 2020 : [LEAD ARRANGER] CLEMENT AGHAYERE SUB SHARAN AFRICA CEO CLOSED 2020 : AFRICA BRIDGE CAPITAL MANAGEMENT WITH JOINT VENTURE PARTNERS BANK OF INDUSTRY NIGERIA SUBSIDIARY BOITC - \$10million credit facility for and on behalf of Zomay Group Nigeria the Company metamorphosed from the flagship company of Zomay Marine and Logistics Limited | which organically evolved from 3 main business divisions i.e. Marine Logistics Division, Dredging Division and Civil Construction Division and which developed into corporate entities and later subsidiaries of Zomay Group Limited | co Lead Taiwo Onitiri origination for Nigeria & Ghana [CLOSED 2020] London based senior IB senior investment banker was protege to The Former OPEC President and Chairman OPEC Vienna Austria Dr Rilwanu Lukman [British Born senior Investment Banker] Clement Aghayere stems from a Nigerian Banking and finance Family Dynasty . British Chief executive Clement Aghayere is an internationally Highly - acclaimed Africa expert, The preferred corporate origination partner Africa for Bank of China | Senior Leader British Financial services and advisor to sovereigns and Investment Grade corporates | debt capital markets product specialist for China | recently named Global Head capital markets China | British Chief executive, assumed the position CEO, Feb 2018. Chair Advisory committee Africa, with expertise across multiple industry sectors and products | 17 years investment banking experience London, Amsterdam and New York , held position as Founding Partner & Senior Vice President Africa at Brigg Capital Mayfair London renamed Brigg Macadam, since 2015, a strong Global capital market's experience developed from multiple years of capital raising as a fund arranger focused on structuring mezzanine financings E&P independents. an he has advised billion dollar revenue generating Nigerian corporates as clients on the largest structured corporate re financing transactions in recent years, structuring and execution of such financings. Lead advisory Africa fund raising mandates: 1. AFREXIM Bank and Bank of China \$ 300million [Closed] 2. Ecowas bank of Investment & development EBID Lome Togo \$1.5bn 3. Nigerian LNG : \$7bn RFP | FA. 4. preferred bidder Petrobras acquisition Agbami oil field 5. wempco refinancing \$700 million 6. African sovereigns states (15) 7. African central banks (15) specialization: sovereigns and Investment Grade corporates, corporate finance, investment banking | M&A | cross-border & asset structuring financing | Emerging markets structured Debt - secured loans; syndicated facilities] F.I's Multilaterals, portfolio Management - Thought Leader and Industry Global key note speaker British Oil & Gas council London The United kingdom - attendee United Nations Trade organisation [UNCTAD] - sponsor United World college's | Netherlands chapter. - Graduated CERAN Lingua Spa Belgium | Attendee special guest Royal wedding King Willem Alexander and Maxima of the Netherlands.

EXPERIENCE

London

CEO

CLEMENT AGHAYERE CEO , SUB SAHARAN AFRICA GLOBAL CHAIRMAN INVESTMENT BANKING AFRICA DIVISION CITY OF LONDON [UK] HEAD OFFICE . - protégé to Former President and Chairman of OPEC Vienna Austria [Dr Rilwanu Lukman] London - based Global investment banker Mr Clement Aghayere President and CEO is responsible for Bank of China , Johannesburg , South Africa first Financial institution transaction on the continent of Africa , out side of South Africa, a \$300million Bi - Lateral loan transaction with The No1 preferred credit status in Africa [AFREXIM BANK] early career started at Barclays Bank PLC - CITY OF LONDON Jan 2017 - Present : Executive Director at Africa Bridge Capital management Mayfair London - Job role : Corporate origination and structuring | Africa coverage - exclusively mandated by the Bank of China group to originate corporates across the entire continent of Africa with credit facility requirements : Namely Nigeria and Ghana (15) Member States namely, Benin, Burkina Faso, Cape Verde, Côte d Ivoire, The Gambia, Ghana, Guinea, Guinea-Bissau, Liberia, Mali, Niger, Nigeria, Senegal April 2018 : Clement Aghayere formed consortium led by African export import bank Cairo to raise \$7bn for and on behalf of Nigerian LNG April 4th 2018 Clement formed consortium and concluded presentations for NLNG with consortium Lead Afrexim Bank Cairo | Union Bank PLC | and Faber Capital . April 2018 - - Clement Aghayere formed a consortium Led Mercuria Energy Geneva Switzerland to acquire | Petrobras Oil and Gas BV - Bid offer \$3.5bn enterprise value | \$3bn -equity value June 2018 - formalized a Joint venture partnership with Bank of Industry Nigeria subsidiary - BOITC and originated Jointly a deal pipeline of \$10.7bn - currently being executed [MANDATE 2020] Lead arranger Clement Aghayere CEO [\$1.5billion] Fund arrangers and transaction advisors for ECOWAS BANK OF INVESTMENT AND DEVELOPMENT LOME TOGO REPUBLIC DIRECT MANDATE, 2019 - 2020 | , as Transaction advisors and fund arrangers Debt and Equity financing \$ 1.5 billion [EBID] is the financial arm of ECOWAS is the financial arm of the Economic Community of West African States [ECOWAS] comprising of fifteen (15) Member States : Benin, Burkina Faso , Cape Verde Gambia , Ghana , Guinea, Guinea-Bissau, Liberia, Mali, Niger, Nigeria , Senegal , Cote D Ivoire | LEAD ARRANGER CLEMENT AGHAYERE | Co - Lead arranger -Daniel Kuwornu Executive Director sovereigns at Africa bridge capital Management His professional career path includes experience in crude oil trading Investment Banking, corporate finance. He is currently advising billion dollar revenue generating indigenous African corporations as clients. His early career started at one of The United Kingdoms oldest and Largest banks Barclays Bank , PLC city of London , a former WAF crude oil trader and derivatives trader managing a \$500 million portfolio at Cosa Oil B.V | Amsterdam The Netherlands | Responsibilities of Clement Aghayere [Global, Managing Director Investment Banking] - city of London UK office - Managing Director for corporate origination for the entire continent of Africa for and on behalf of the Bank of China , he develops and originates new business and works with his team of 11 in participating in pitches Clement Aghayere works in securing and/or executing approximately \$20 mm of business annually, in addition to management role Managing clients and transaction processes from start to finish with a supporting deal team Successfully maintaining London Head office presence to help provide leadership, guidance, mentorship and strategic value Clement Aghayere, Global Managing Director will be market-facing to enhance firms geographic presence and serve as a firm ambassador in the market Contribution and participation to weekly management discussions Management of London office, responsible for overseeing all key decisions | Execution of specific management and strategic goals that are clearly defined on an yearly basis MR CLEMENT AGHAYERE , GLOBAL MANAGING DIRECTOR INVESTMENT BANKING LONDON | Having Lived and worked in Amsterdam, London and New York | British senior investment banker is a Highly experienced Managing Director Investment banking Europe , Middle east and Asia - pacific region based in the London Head office and a member of the executive leadership team. he has [17] plus years of relevant Global investment banking experience (middle market) an experienced Global Managing Director Investment banking Europe and Asia -pacific region with a proven track record of middle market M&A | Deal origination and structuring with specific focus on Sub Saharan Africa region [specialization Chinese capital markets] Clement Aghayere stems from a British, Global Banking family dynasty & generational Lineage of British qualified Chartered Accountants | and British corporate [Banking] Lawyers . His entire immediate family currently hold executive positions in The city of London and are an integral part of the British Global banking system . British by Birth and born in the city of London , Clement Aghayere originally stems from a Nigerian Global, Banking and Insurance family Dynasty .

London

March 2020

Founding Partner and Senior Vice President Africa

Brigg Capital Mayfair London [Merchant Bank]

EXPERIENCE: Emerging and Frontier Markets Expert (Africa coverage) | Debt product sales specialists | oil and gas financing | Investment banking | Private Equity | M&A Clement Aghayere is an African markets expert with a principal focus on Debt capital Markets product specialist China and Asia pacific region including Japan , he has upstream oil and gas financing experience . He worked with Cosa Trading & Oil Supply in Amsterdam as a crude oil and oil derivatives trader, managing a \$500 million portfolio of crude oil supply contracts. He was Head of Oil & Gas Africa Desk at Nova Capital Partners in New York. He was Managing Partner at CapJ, a boutique advisory firm focused on private equity transactions in Sub-Saharan Africa, later acquired by Brigg Capital , Mayfair London for an undisclosed sum. 20 April 2015 - 2017, Senior Vice President Africa Brigg Capital, Mayfair London - the head of Africa desk - origination and structuring at Brigg Capital, Mayfair London . -

Clement Aghayere is exclusively mandated by the worlds fifth largest bank and 4th largest bank in China - The Bank of China to originate corporates with credit facility requirements in Sub Saharan Africa. Clement Aghayere has originated a USD 18 million pipeline of fee revenue from seven mandated transactions at various stages of completion, together with a long tail of prospects at various stages of origination. The sixteen transactions in the short term pipeline (seven engagements in place, nine under negotiation) range in size from USD 21million to USD 1 billion, with a median value of USD 100 million. There is currently a heavy focus on financial institutions (seven engagements) and midstream oil and gas (three engagements), as well as engagements in upstream oil and gas, telecoms, infrastructure, engineering and power. Eleven of these transactions are in Nigeria, two in Ghana, one in Egypt and one in Uganda. Clement secured a USD 1 billion capital raising mandate for Brigg Capital to raise capital from mainland china for and on behalf of Afreximbank, one of Africas leading multilateral institutions and one of only eight investment grade credits in Africa outside South Africa. He also secured a mandate as SVP to raise some USD 500 million for Natcom, Nigerias newest mobile telecommunications network operator, arguably Africas highest profile telecommunications transactions today. Secured mandate on an ongoing basis by BOI-ITC, a subsidiary of Nigeria's Bank of Industry, to raise offshore financing for their clients. Pipeline attained by Clement Aghayere is USD 18 million pipeline of fee revenue from seven mandated transactions at various stages of completion, together with a long tail of prospects at various stages of origination namely: 1. Nigerian LNG \$1.5bn 2. Dangote Industries \$1.6bn 3. Caverton Group PLC Nigeria \$65million 4. Mainstream Energy solutions, Nigeria \$125 Million refinancing 5. Central Bank of Nigeria Nigeria \$2bn 6. Nigerian Ports Authority \$2bn the sixteen transactions in the short term pipeline (Seven engagements in place, nine under negotiation) range in size from USD 21 Million to USD 1 billion, with a median value of USD 100 million. There is currently a heavy focus on financial institutions (seven engagements) and midstream oil and Gas (three engagements), as well as engagements in upstream oil and gas, Telecoms, infrastructure, engineering and power. Eleven of these transactions are in Nigeria, two in Ghana, one in Egypt and one in Uganda

New York

July 2007 - March 2009

Global Head Oil and Gas Division

Nova Capital partners [Investment Bank]

[PRINCIPAL] INVESTMENT BANKER - NOVA CAPITAL PARTNER - Head of New York: Oil & Gas Investments Advising middle stage companies in the areas of corporate finance, strategy, acquisitions, mergers and divestments. Advising private equity, venture capital and hedge funds that are raising capital. business development in emerging markets as well as developed markets and assisted in the creation of Nova's presence in many markets around the world : Achievements: Responsible for the origination and execution of the following portfolio Transactions valued at USD\$3BN Notore Chemical Industries Nigeria Oando Plc - Nigeria Wilbros (NIG) - Nigeria

London

May 2009 - March 2015

Managing Partner

CAPJ PRIVATE EQUITY FIRM

Sept 2009, Feb 2012 Senior Managing Partner | CAPJ | Private Equity . ROLE: Proven origination experience covering natural resources specifically oil and gas in the Middle East and Africa. Ensured transactions are structured to mitigate risks Develop pipeline of investment opportunities Screening of opportunities Well structured recommendations Core Responsibilities include: Financial Advisory Preparation of financial and economic models Development and evaluation of financing structures/strategies Transaction Support Participate in technical and commercial due diligence processes Assist in preparing bid packages and investment briefs Execute on acquisitions and/or related transactions Post-Transaction monitoring 1.Post deal monitoring of investee companies (e.g. Investment director roles on the boards of investee companies) 2.obtained necessary credit approvals - manage client relationships - regular travel to Africa -Excellent relationship and marketing skills -Responsible for generating income revenue of USD\$20 Million in fees -Responsible of generating USD\$5billion in business. -Attached Mandate Letters/ and confirmations from Financial institutions. 2007 -2009 PRINCIPAL - INVESTMENT BANKER - NOVA CAPITAL PARTNER ; Head of New York: Oil & Gas Investments Advising middle stage companies in the areas of corporate finance, strategy, acquisitions, mergers and divestments. Advising private equity, venture capital and hedge funds that are raising capital. business development in emerging markets as well as developed markets and assisted in the creation of Nova's presence in many markets around the world : Achievements: Responsible for the origination and execution of the following portfolio Transactions valued at USD\$3BN Notore Chemical Industries Oando Plc Wilbros (NIG)

Amsterdam, The Netherlands

March 2000 - March 2006

Senior crude oil trader

COSA trading The Netherlands

2000-2006 Crude Oil Trader / Business Development COSA TRADING & OIL SUPPLY B.V. Amsterdam, The Trading book management: Crude oil & oil products physical markets Oil derivatives markets: futures (contracts of the ICE and NYMEX), swaps (mainly OTC gasoline, naphtha and propane) and options (WTI) Energy hedging and risk management : Keeping date knowledge of the oil market Hedging physical positions and contract negotiations Deal negotiation & commercial skills: To

negotiate and conclude market transactions on a spot/term basis. Oil refining and quality; to provide the management with input, for the consideration of new marketing strategies; to present a personal view and contribute to the decision making process. Trading operations & shipping - Initiated, negotiated and agreed on terms of commodity purchase/sale contracts, such as price, quality, quantity, transportation, timing and payment. Arrange efficient, low-cost transportation of commodities from areas of surplus to areas of deficit Achievements

EDUCATION

City of London
1996

Bsc Political Economics
University of east London

graduated with HONS

LANGUAGES

French
Advanced

Dutch
Intermediate

SKILLS

Investment Banking